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EMPIRICAL EXPLORATION IN MANAGEMENT AND ORGANIZATIONAL  
RESEARCH: A SHORT WORKSHOP ON ABDUCTIVE REASONING AND THE  
ROLE OF *ACADEMY OF MANAGEMENT DISCOVERIES*

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**WEDNESDAY, JUNE 19, 2019**

**Hosted by the Asia Academy of Management  
The Patra Bali Resort and Villas**

**Bali, Indonesia**

**workshop time: 2:00 - 5:00 pm**

**Link to REGISTER to the AMD workshop and/or to UPLOAD YOUR  
EXTENDED ABSTRACT:**

**REGISTRATION AND APPLICATION**

**ALL AUTHORS INTERESTED IN ATTENDING AMD'S WORKSHOP **\*\*MUST\*\***  
REGISTER FOR THE ASIA ACADEMY OF MANAGEMENT CONFERENCE, JUNE  
19-21, 2019.**

*Academy of Management Discoveries (AMD) -- the journal for empirical  
exploration in management and organizations -- invites you to its regional paper  
development workshop. The purpose of this workshop is to help authors develop  
their ideas for papers that may ultimately be submitted for review in AMD.*

AMD is currently listed on the Emerging Sources of Citation Index and is expected  
to receive a top-tier journal impact factor within the next 2 years.

**About the Workshop:**

This event will include a presentation by AMD's editor, **PETER BAMBERGER**.  
Hands-on paper development discussions will follow the plenary session.

**Presentation topics include:**

- Abductive (as opposed to deductive and inductive) reasoning as a necessary basis for research in management and organizations
- Plausibility vs. Confirmation, and the distinctive nature of AMD papers.
- Surfacing phenomenon: Phenomenology and scale development research in AMD
- Meta-analysis and replication research in AMD
- Using big/secondary data as a basis for theoretical insight
- How to maximize the odds of paper acceptance in AMD

### **Roundtable paper development sessions:**

- Feedback on papers that authors are considering for submission to Academy of Management Discoveries
- Discussions will focus on framing, methodological rigor, empirical follow-up, interpretation, and specifying directions for down-the-road theorizing
- **Discussions are open to both paper authors and non-author participants**

As space is limited, preference will be given first to those whose papers are being discussed in the roundtables. Additional spots will be allocated on the basis of first come, first served.

- Those who wish to have their paper reviewed and discussed should submit an extended abstract (between 5 and 10 pages of text) of their papers or paper ideas by **\*JUNE 10, 2019\***. Abstracts will be accepted on a competitive basis.
- We encourage authors to submit their paper/abstract as soon as possible. While the deadline for the AMD workshop is June 10, authors of submissions received by April 10 will receive notification of a decision before April 15, the last day for early-bird registration.
- The abstract should provide a synopsis of the research question, its relevance and significance, a statement relating to the limited ability of extant concepts and/or theory to provide a coherent response to that question, the empirical approach, and the implications of the findings for down-the-road theorizing.
- Extended abstracts should be about 10 pages, double spaced, excluding tables, figures and references. To upload your abstract at a later date, click 'EDIT SUBMISSION' from your confirmation email.
- Before you submit your extended abstract please make sure that your extended abstract is appropriate for AMD by reading AMD's Mission Statement and Principles and the FAQ's.
- You may also view the AMD Workshop Experience video.
- Those who wish to participate in the workshop without submitting a paper for review and discussion need only register (Select "Attending without submitting an abstract" on the form).
- **Paper feedback sessions are open to all**, but discussions will revolve around papers submitted and accepted for discussion at the workshop.

For AMD workshop questions and inquiries: please contact [amd@aom.org](mailto:amd@aom.org).

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**Asia Academy of Management (AAOM, <http://aaom.asia>) Conference Registration:** Conference registration fee also includes a two-year complimentary AAOM full membership and subscription of the *Asia Pacific Journal of Management* (APJM), the official journal of AAOM. To take advantage of the early-bird (discounted) registration fee of HK\$3200 (approximately US\$420) for regular participants and HK\$1600 (approximately US\$210) for doctoral students (until April 15, 2019), please register for the conference as soon as possible:

<http://aaom.asia/index.php/aaom-2019/registration>

There are two steps. Please (1) enter payment details on the top of the page, and (2) enter conference participant details ending with "REGISTER" on the bottom of the page. Both steps are required, and you will receive two separate acknowledgments. If you have difficulties or questions, please email the AAOM Secretariat at: (1) [aaom.secretariat@gmail.com](mailto:aaom.secretariat@gmail.com) OR (2) [asia-aom@cuhk.edu.hk](mailto:asia-aom@cuhk.edu.hk).

**Hotel Booking:** Our conference hotel is **The Patra Bali Resort & Villas**, Jl. Ir. H. Juanda South Kuta Beach, Kuta 80361, Bali, Indonesia ([www.thepatrabali.com](http://www.thepatrabali.com)). It is a five-star hotel with excellent amenities. All Conference activities are held there. Our host, Universitas Pertamina, has secured attractive room rates for AAOM participants. Please book your room:

<https://reservations.travelclick.com/102339?&hotelId=102339&Rooms=1&Adults=1&languageId=1&identifier=AAOM2019& ga=2.253616138.2082464175.1547200285-2067412066.1547200285#/accommodation/room>

Alternatively, you can simply book the room by email to: (1) [reservation@thepatrabali.com](mailto:reservation@thepatrabali.com) OR (2) [reservation.mgr@thepatrabali.com](mailto:reservation.mgr@thepatrabali.com) and mention booking code "AAOM2019".

In the event that The Patra Bali is full, please consider any of the following four- or five-star hotels that are part of international hotel chains as recommended by Universitas Pertamina:

**Novotel Bali Ngurah Rai Airport:** email to (1) [adosm@novotelbalingurahraiairport.com](mailto:adosm@novotelbalingurahraiairport.com) OR (2) [re1@novotelbalingurahraiairport.com](mailto:re1@novotelbalingurahraiairport.com) with booking code "AAOM2019".

**Aston Kuta:** email to [info@astonkuta.com](mailto:info@astonkuta.com) with booking code "AAOM2019".

**Harris Tuban Bali:** book room at <http://tuban-bali.harrishotels.com/> with booking code "AAOM2019".

**Holiday Inn Resort Baruna:** email to (1) [reservations.holidayinnbaruna@ihg.com](mailto:reservations.holidayinnbaruna@ihg.com) OR (2) [andhita.kusumawardani@ihg.com](mailto:andhita.kusumawardani@ihg.com) with booking code "AAOM2019".

**Transportation:** The nearest airport is Denpasar (DPS). Officially, it is the I Gusti Ngurah Rai International Airport (in Bahasa Indonesia: *Bandar Udara Internasional Ngurah Rai*). It is the main airport in Bali, and the second busiest in Indonesia (behind the Jakarta airport). DPS has direct air links throughout Indonesia and Southeast Asia. It also has excellent air links to major cities throughout the Pacific Rim and Australasia. DPS is only 5-10 minutes by car from The Patra Bali.

**Entry and Visa Requirements:** Please note that you are responsible for making sure if you can travel to Bali without a visa. Otherwise, you will need to apply for a visa. If you need to apply for a visa, please feel free to use this letter as a letter of invitation. If you need a specific invitation letter for your visa application from an Indonesian university, please email [aaombali2019@gmail.com](mailto:aaombali2019@gmail.com).

**The list of over 150 countries whose citizens can travel to Indonesia without a visa (known as “visa exemption” countries):** <http://www.imigrasi.go.id/index.php/en/layanan-publik/bebas-visa>.

**The procedures of applying for a visa:** <http://www.imigrasi.go.id/index.php/en/public-services/visit-visa>.

For AAOM registration questions and inquiries: please contact  
(1) [aaom.secretariat@gmail.com](mailto:aaom.secretariat@gmail.com) OR (2) [asia-aom@cuhk.edu.hk](mailto:asia-aom@cuhk.edu.hk)